

SESSION C

Improving EdTech Purchasing Power

Presenters

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Key Points

Best Practices for Procurement

1. Increase purchasing power UNC Learning Technology Commons- platform that invited ed-tech companies to apply to be vendor for all 17 UNC institutions. Ability for all institutions to learn from each other's experience
2. Improving Compliance- Utah (Utah School Technology Inventory - January 2016) Master Plan, Engineering Study & Statewide Inventory, Digital Teaching and Learning
3. Sharing What Works - Silicon Valley Education has a Unified EdTech Contract, addresses federal & new state privacy legislation, consolidated approval process, includes utilization data provision and districts can share tech after approved
4. Facilitate Innovation - Technology for Education Consortium publicizes reports on public contracts. <http://TEC.learnplatform.com>. Organization libraries share current status of products & eliminate duplication. Efficient, consistent product pilots can save 90% of time and costs. Lea(R)n has the largest resource library in the country.
5. Drive Outcomes & ROI - Understand what impact products have. Lea(R)n is doing IMPACT studies supported by the Bill and Melinda Gates Foundation

Districts need to be self-reflective in order to recognize that current processes aren't working and need to collaborate more with other districts.